



## FTTP NETWORKS with a DIFFERENCE

A team that delivers excellence in engineering, installation, maintenance and customer care.

Our solutions deliver value for our clients including developers, construction managers and community operators.

**1300 349 835**  
FIXTEL



- Residential & Serviced Apartments ●
- Build to Rent Apartments ●
- Student Accommodation ●
- Retirement & Aged Care ●
- Hotel & Resort Communities ●
- Commercial & Retail ●
- Mixed Use Developments ●
- Broadacre Communities ●

## Our Value Proposition

- Single company to liaise with – all services, fibre network, extra value-added services and potential retail bundle.  
Creative and innovative designs and solutions.
- Experienced team – from design, to deployment to support - unequalled.
- Professional project managers – see the project to the end.
- We have our own service and support team.
- Guaranteed completion before building practical completion.
- Single body to deal with on all Telco related DA and regulatory compliance.
- Lower capital cost than NBNCo and separate IP networks for other services.  
Lower cost for TV/Foxtel Distribution.
- Special onsite or remote customer support (Other Retail ISPs do not offer this).
- Faster Network than NBNCo – 10Gbps platform.
- Higher speed Retail ISP services available.
- Business grade services (more options than NBNCo).
- Residential grade services.

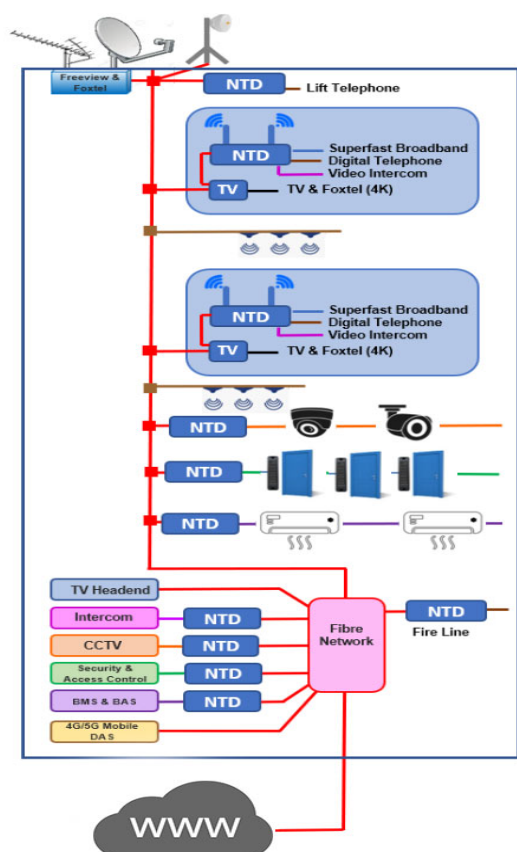


## Integrated Network Solutions

We are always exploring smarter and cost effective ways to design and deliver FTTP. Our Clients are looking for a more competitive price to win over their customers with the right Telecommunication and Technology package.

By going with our team we can cover a broad range of other services and products:

- Free to air TV and Foxtel Distribution
- Video Intercom Systems
- Common Areas Wi-Fi Access
- CCTV and Security Access Control for Doorways
- Air conditioning and Building Automation
- Electricity & Gas Billing Services
- Home Automation IoT
- 4G/5G DAS and more...



## The next generation in communications service delivering Integrated Community Communications.

For Over 50's communities, Retirement Communities and age care, we deliver flexibility and options not provided by others.

- Villas & distributed communities
- Vertical Communities
- Multi-level care communities
- Combinations of all

### Build to Rent Solutions

Retirement & Age Care communities have the flexibility on how they deliver broadband and voice services to residents.

Our team can discuss how residents can get telephone and broadband services 20% less than any retail ISP offer plus:

- The services can be a minimum of 100Mbps
- The network can deliver services to support village management
  - Campus Wifi with voice access
  - Nurse call alarm monitoring
- Connections for residents can be same day
- Residents have Wifi access, not only in their apartment or villa but all communal areas
- The fibre network delivers free to air TV and Foxtel distribution
- Video Intercom support
- The network can be used to connect CCTV, access control and other building services including nurse call and other health services or age care monitoring
- IoT integration and connectivity
- Flexibility & Innovation – We will customize the solution and operational model to suite you community development

### Developers & Village Owners/Operators

- Savings on capital network installation costs
- Save on not duplicating cable ways, access and pits & pipes
- Savings on ongoing network support & maintenance
- Savings for your residents
- Managed end to end by our team
- Local customer care and support
- Man in the van – able to visit & support residents
- A technology platform for the future – 10,000Mbps

**OUR TEAM CAN SUPPLY, INSTALL  
AND OPERATE ALL OF THESE  
SYSTEMS AND SERVICES.**

**ONE TEAM**

